



HEALTHY | SAFE | CLEAN™

January 26, 2010

PENNSYLVANIA PAPER & SUPPLY  
P O BOX 511  
SCRANTON, PA 18501

Dear Customer:

The prices for the HOSPECO product categories listed below will increase on orders placed after March 1, 2010. We will continue to ship product at your current price through March 15<sup>th</sup> for your normal monthly demand. The price adjustments by product category are:

Feminine hygiene	4%
Toilet seat covers	4%
Nitrile gloves	9%
Vinyl gloves	9%
Latex gloves	20%
Saniguard	5%
AW-60	5%
Non-woven wipers	5%

These price adjustments are reflective of the cost increases we have experienced in raw materials, freight and finished goods over the past four months. Your Sales Associate and Hospeco Director will contact you shortly to assist you with this adjustment.

Everyone at HOSPECO is appreciative of your support and we have worked to absorb the cost increase but now must adjust our prices to assure quality and service. Thank you for your business and we look forward to working with you to grow your business in 2010 and beyond.

Best regards,

HOSPECO – Healthy/Safe/Clean

Kenneth F. Vuylsteke  
President