



FOODSERVICE BUSINESS

6400 Poplar Avenue
Memphis, TN 38197
800 852 2425
www.ipfoodservice.com

May 19, 2011

Dear Valued Customer:

International Paper Foodservice is announcing a price increase on all plastic products, effective July 5, 2011. The schedule of the price increase is as follows:

All Plastic Products	8%
Including Polystyrene and PP lids	
PET clear cups, portion cups and lids	

The cost of the plastic resins used to produce these products has increased significantly.

Orders received by July 1, 2011 will be accepted at your current pricing levels provided the order quantity is not more than two weeks of your historical usage and that the product ships no later than July 15, 2011.

Please contact your local IP Foodservice Sales Representative with any questions you may have.

As always, we appreciate your business and continued support.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Lenihan".

Michael Lenihan
Sales Director
Foodservice Business