



HEALTHY | SAFE | CLEAN™

May 27, 2011

Pennsylvania Paper & Supply
P O Box 511
Scranton, PA 18501

Attention: Purchasing Manager

Dear Valued Distributor:

HOSPECO and our sales partners value your business, partnerships, and the relationship we have built together. During the past year, we have experienced unprecedented increases in the cost of raw materials.

In response to these significant cost increases in raw material, effective July 1, 2011, HOSPECO will increase prices by 8% for all items.

We have enclosed your new price list which goes into effect July 1, 2011. Any orders placed between now and July 1, 2011 will be honored at your current price. We wish to thank you for your continued patronage and support regarding the necessity for this price increase.

If you have any questions please contact Customer Service at: 1-800-538-8727.

Sincerely,

HOSPECO

Chuck Acker
Vice President, General Manager