



January 6, 2012

To Our Valued Customers:

In response to the continued escalation of direct business costs required to service our customers, D&W Fine Pack will implement a general price increase effective February 20, 2012.

| <u>Items</u> | <u>Increase</u> |
|--------------------------|-----------------|
| All polystyrene products | 8% |

Orders placed on or before February 17, 2012 must be for immediate shipment. We reserve the right to restrict order quantities that exceed historical usage.

Any contracts that do not expire prior to February 17, 2012 or quotes dated within the past 30 days will not be subject to the increase at this time.

If you have any questions, please contact your D&W Fine Pack representative.

We appreciate your continuing support, and thank you for your business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Clay Davis', is written over a horizontal line.

Clay Davis
Vice President-Sales & Marketing
D&W Fine Pack LLC