



WNA, Inc.
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August 17, 2011

Dear Valued WNA Customer:

Resin, energy, and transportation costs have continued to escalate and even further increases are expected. As a result of these multiple monthly increases, WNA will raise prices on all products effective October 1, 2011 as follows:

8% on all PET items: bowls, trays, domes, dessert dishes, and lids.

8% on all polypropylene items: souvenir cups, lodging cups, Frost Flex cups, deli containers and lids, straws and cutlery.

4% on all polystyrene products: all drinkware, dinnerware, servingware, cutlery, and dessertware.

4% on all EarthSense™ and EcoSense™ products.

All normal-sized orders received by the end of the business day, Friday, September 30th, calling for immediate shipment, will be invoiced at the current price level. We reserve the right to restrict orders to no more than two weeks of normal buying quantities.

Please contact your local WNA sales representative if you have any questions.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads 'Kevin P. Hart'.

Kevin P. Hart
Executive Vice President
Sales and Marketing
WNA