



DART CONTAINER CORPORATION

www.dart.biz

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September 20, 2011

Dear Dart Customer:

As a result of increases in raw material and other manufacturing costs, it is necessary that we increase prices as follows on Dart foam cups, containers, bowls, lids, and Fusion cups:

<u>Product Description</u>	<u>Increase</u>
Unprinted Foam Cups, Food Containers, and Bowls	8%
Stock Printed Foam Cups and Containers	5%
Custom Printed Foam Cups, Containers, and Bowls	5%
Lids for Foam Cups, Containers, and Bowls	8%
Fusion Stock Printed and Custom Printed Cups	5%

Effective date of increased prices: October 24, 2011

Orders for unprinted and stock printed products and lids placed prior to October 24, calling for immediate shipment and not exceeding a normal two-week supply, will be honored at current prices. Orders received October 24 and after will be invoiced at the increased prices.

Orders for custom printed products placed prior to October 24, for a normal single print release quantity and calling for immediate shipment, will be honored at current prices. Custom print orders received October 24 and after will be invoiced at the increased prices.

Updated foam cup price lists, reflecting the October 24 increase, will be sent to you shortly.

In conjunction with the above institutional product increases, we are also increasing prices on the following retail packaged products to all customers purchasing these items:

<u>Product Description</u>	<u>Increase</u>
Retail Packaged Foam Cups (excluding items 12J30X, 16XGRCLB, and 16XGRCLBWT)	8%

Thank you for adjusting your records and for your continued support.

DART CONTAINER CORPORATION

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