



Carlisle FoodService Products
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Price Change Notification

October 7, 2011

Dear Valued Customer,

As a global leader in foodservice equipment and supplies, Carlisle FoodService Products has continued to invest considerable effort to control raw material costs and improve productivity in all areas of business. Over the last year, we have worked to offset and absorb cost increases to minimize the impact to you as we all climb out of these difficult economic times. However, there are times when factors outside our control require us to adjust prices upward in the market. We have experienced rapid and large cost increases on raw materials, transportation and energy. Further, the rising cost of healthcare continues to significantly impact labor costs. And last, a shift in currency policies around the globe and the decline of the US dollar compounds our need to move forward with a price increase.

Effective January 2, 2012, Carlisle will implement a 6% price increase on all products with the exception of the Carlisle Disposable Lids and the Carlisle Dinex Disposable Dishware & Lids, which will not increase. Carlisle FoodService, Sanitary Maintenance, Dinex and Marko products are all affected. Detailed Price Lists for the Carlisle products you buy (CFSP, CSMP, Dinex, Marko) will be mailed to you in November.

Everyone at Carlisle is dedicated to helping you build your business long-term, while also making your day-to-day operations easier and more streamlined. We thank you for your support of Carlisle and for the continued confidence you have shown in our products, services, and value as a good business partner.

Sincerely,

A handwritten signature in black ink that reads "Carol P. Lowe".

Carol P. Lowe
President