



HEALTHY | SAFE | CLEAN™

July 21, 2010

Pennsylvania Paper & Supply
P O Box 511
Scranton, PA 18501

Attention: Teresa Kalinich

Dear Customer:

The previous 18 months have been most challenging for all of us in this industry. At HOSPECO, we have worked hard to control costs and improve our efficiency. While we have been successful with this work, it has been done in the face of double digit cost increases for pulp and other raw material components. In order to maintain our product and service quality, we now must increase our market pricing as noted below:

Toilet Seat Covers	5%
Feminine Hygiene	6%
Air Care (i.e., metered air, blocks and screens)	4%

These increases are effective August 2nd, and we will accept orders through August 2nd for your normal 30 day requirements with specified ship dates of August 31, 2010 or sooner.

Price pages reflecting these adjustments will be published shortly. Please work with your respective Director of Sales and Sales Associate Representative to place orders at current levels and to integrate your new pricing.

Thanks again for your support of HOSPECO.

Best regards,

HOSPECO

Kenneth F. Vuylsteke, President

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